

# **Exhibit 5**

1 UNITED STATES DISTRICT COURT  
2 FOR THE DISTRICT OF RHODE ISLAND  
3 - - - - - x  
4 SHEET METAL WORKERS LOCAL NO. :  
5 20 WELFARE and BENEFIT FUND, :  
6 and INDIANA CARPENTERS WELFARE:  
7 FUND, On Behalf of Themselves :  
8 and All Others Similarly :  
9 Situated, :  
10 Plaintiffs, :  
11 vs. : Case No.  
12 CVS PHARMACY, INC., et al., : 1:16-cv-00046-S  
13 Defendants. :  
14 - - - - - x  
15 PLUMBERS WELFARE FUND LOCAL :  
16 130, U.A., on Behalf of All :  
17 Others Similarly Situated, :  
18 Plaintiffs, :  
19 vs. : Case No.  
20 CVS PHARMACY, INC., et al., : 1:16-cv-00447-S  
21 Defendants. :  
22 - - - - - x  
23 VIDEOTAPED  
24 DEPOSITION OF: RENA CONTI  
25 DATE: Friday, May 24, 2019

1 TIME: 9:05 a.m.	1 C O N T E N T S
2 LOCATION: Williams & Connolly	2 EXAMINATION BY: PAGE:
3 725 12th Street, N.W.	3 Counsel for Defendants 8
4 Washington, D.C.	4 Counsel for Plaintiffs 301
5 REPORTED BY: Denise M. Brunet, RPR	5 Counsel for Defendants 302
6 Reporter/Notary	6
7	7 CONTI DEPOSITION EXHIBITS: PAGE:
8 Veritext Legal Solutions	8 Exhibit 1 Conti expert report 19
9 1250 Eye Street, N.W., Suite 350	9 Exhibit 2 Proposed first amended complaint 52
10 Washington, D.C. 20005	10 Exhibit 3 CVS Health Savings Pass medication 78
11	11 Exhibit 4 Prescription benefit services agreement
12	12 between CaremarkPCS and Sheet Metal
13	13 Workers Local 20 Welfare and Benefit
14	14 Fund 81
15	15 Exhibit5 Letter from Tibus to Sheet Metal
16	16 Workers Local 20 dated 4/18/13 90
17	17 Exhibit 6 Blow-up of figure 2 in expert report 191
18	18 Exhibit 7 Document Bates stamped CVSSM-0025171
19	19 through 176 193
20	20 Exhibit 8 Extract of transactions
21	21 DCVS-00197344780 and DCVS-00411688666 203
22	22 Exhibit 9 Extract of transaction
23	23 DCVS-00333786270 239
24	24
25	25 (Exhibits continued on the next page.)
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1 A P P E A R A N C E S	1 CONTI DEPOSITION EXHIBITS: PAGE:
2	2 Exhibit 10 Extract of transaction
3 On behalf of the Plaintiffs:	3 DCVS-00834699995 247
4 ELIZABETH A. FEGAN, ESQUIRE	4 Exhibit 11 Extract of several transactions 253
5 ZORAN (ZOKI) TASIC, ESQUIRE	5 Exhibit 12 Total damages per state 265
6 Hagens Berman Sobol Shapiro, LLP	6 Exhibit 13 Average CVS store count per month
7 455 N. Cityfront Plaza Drive	7 per state 268
8 Suite 2410	8 Exhibit 14 Blow-up and re-plot of figure 1
9 Chicago, Illinois 60611	9 in attachment E to expert report 298
10 (708) 628-4949	10
11 beth@hbsslaw.com	11 (*Exhibits attached to the transcript.)
12	12
13 On behalf of the Defendants:	13
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15 WILLIAM T. BURKE, ESQUIRE	15
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21	21
22 ALSO PRESENT: Gene Aronov, Videographer	22
23 William Schmidt	23
24 Janae Staicer	24
25	25
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<p>1 payment mechanisms are possible here, or none at                  2 all.                  3 Q And just to clarify the difference, is it                  4 fair to say that a deductible is generally an                  5 amount that a patient must pay out of pocket                  6 before their prescription benefit plan will cover                  7 any of the cost of the prescription?                  8 A That's correct. That's my understanding                  9 of what a deductible is.                  10 Q And a copay is a mixed or flat amount                  11 that a patient pays on a per prescription basis --                  12 MS. FEGAN: Objection to form.                  13 BY MR. RENDELL:                  14 Q -- is that fair?                  15 A I mean, copayments can be flat or they                  16 can be percentage-based.                  17 Q Do you have -- strike that.                  18 So are you saying there's -- strike that.                  19 Are you using the term "copay"                  20 interchangeably with coinsurance?                  21 A Yes, I already -- I already stated that,                  22 that I was using this term generically.                  23 Q So in the industry isn't it fair to say                  24 that a coinsurance is a variable amount, usually                  25 based on a percentage that a patient must pay?</p> <p style="text-align: right;">Page 102</p>	<p>1 MS. FEGAN: Could you read that back? I                  2 think it was the wrong negative.                  3 BY MR. RENDELL:                  4 Q Patients who are subject to a deductible                  5 have to pay the entire cost of the prescription                  6 until they meet the deductible, right?                  7 A That's my understanding.                  8 Q So patients who are subject to                  9 copayments -- and I'm using that in the industry                  10 sense of a fixed or flat amount -- do you                  11 understand that a copayment could vary by category                  12 or tier of drug?                  13 A So, again, out-of-pocket costs associated                  14 with preparation drugs in the general sense may be                  15 subject to different payment amounts related to                  16 formulary tiers.                  17 Q As an example, one plan could have a flat                  18 \$4 copay for any 30-day generic prescription while                  19 another plan has a tiered structure where some                  20 drugs have a \$4 copay; other drugs have a \$10                  21 copay, et cetera, right?                  22 A Sure.                  23 Q A plan with a coinsurance could have, for                  24 example, a 20 percent coinsurance across the board                  25 for every type of drug. That's a possibility,</p> <p style="text-align: right;">Page 104</p>
<p>1 MS. FEGAN: Objection to form.                  2 THE WITNESS: That's my understanding,                  3 yes.                  4 BY MR. RENDELL:                  5 Q Wheres a copay is a fixed or flat amount                  6 that a patient pays?                  7 A That's correct.                  8 Q Depending on different plan deductibles,                  9 co-pays or coinsurance across different plans,                  10 different patients may pay out of pocket very                  11 different amounts for the same drug. Is that                  12 fair?                  13 A Yes.                  14 Q A patient who goes to fill a prescription                  15 for the same drug may be subject to a deductible,                  16 right?                  17 A Yes.                  18 Q And another patient who walks in right                  19 after that patient to fill the same drug [sic] may                  20 not be subject to a deductible, right?                  21 A That's correct.                  22 Q Patients who are subject to a deductible                  23 would have to pay the entire cost of the                  24 prescription until they meet the deductible,                  25 right?</p> <p style="text-align: right;">Page 103</p>	<p>1 right?                  2 A That's possible. Or it may be tiered as                  3 well.                  4 Q And many patients may even have a mix of                  5 copay and coinsurance, depending on the category                  6 of drug, right?                  7 A Yes, that's why I use the more general                  8 term.                  9 Q Returning to your report, if you could                  10 please turn to page 10. And looking at                  11 paragraph 25 at the top of the page, do you see                  12 where you wrote, "The remainder of the cost is                  13 paid by the insured's health plan, which is                  14 operated by an entity known as a third-party payor                  15 (TPP)"?                  16 A Yes.                  17 Q The plaintiffs in this case are TPPs,                  18 right?                  19 A Yes.                  20 Q As TPPs, plaintiffs operate health plans,                  21 correct?                  22 A Yes.                  23 Q And then looking at paragraph 26, do you                  24 see that you wrote, "PBMs are companies that serve                  25 as middlemen between pharmacies and TPPs. Their</p> <p style="text-align: right;">Page 105</p>

<p>1 and are able to potentially pass those marked-up                  2 prices to insurers and patients.                  3 Q Now, regarding PBMs, is it fair to say                  4 that your point is that PBMs may charge their TPP                  5 clients more for a drug than the pharmacy charged                  6 the PBM for the drug?                  7 A Yes.                  8 Q It's also possible that a PBM would have                  9 a transparent or pass-through contract                  10 relationship with their TPP such that the PBM                  11 passes on exactly the price that was paid to the                  12 pharmacy, right?                  13 A Yes. Exactly. Those types of                  14 pass-through contracts are possible here, just                  15 like they --                  16 THE REPORTER: I'm sorry. You need to --                  17 THE WITNESS: I'm sorry.                  18 Yes, it is possible for there to be --                  19 there to exist pass-through contracts, just like                  20 there are in other parts of the health care                  21 system.                  22 BY MR. RENDELL:                  23 Q Now, as we discussed earlier, PBMs                  24 provide services or some sort of value to TPPs.                  25 Isn't that fair?</p> <p style="text-align: right;">Page 126</p>	<p>1 pricing contracting.                  2 Q But the PBM would charge for its services                  3 by adding on a fee for each prescription, right?                  4 A Well, the fee could be -- have different                  5 structures. It doesn't need to be for each                  6 specific prescription.                  7 Q But it wouldn't come in the form of --                  8 strike that.                  9 What you can say for sure is that it                  10 wouldn't come in the form of a mark-up on the drug                  11 for a transparent pricing arrangement, right?                  12 A That's correct.                  13 Q With spread pricing, the PBM charges for                  14 its services through a mark-up between what the                  15 PBM paid the pharmacy for a drug and what the TPP                  16 pays the PBM for the same drug. Is that fair?                  17 A Yes, that's right. And then, on top of                  18 that, the TPP may also pay the PBM other fees for                  19 rendering services.                  20 Q You would expect the other fees to be                  21 lower in a spread pricing arrangement than in a                  22 transparent pricing arrangement, right?                  23 A I don't know. It really depends.                  24 Q Moving on to paragraph 51, do you see                  25 where you wrote that, "There may be differences</p> <p style="text-align: right;">Page 128</p>
<p>1 A Right. So TPPs contract with PBMs for a                  2 variety of reasons.                  3 Q PBMs incur costs for providing those                  4 services, right?                  5 A Yes.                  6 Q So you wouldn't expect PBMs to provide                  7 those service for free, would you, as an                  8 economist?                  9 A No, of course, but the pricing of                  10 drugs -- or the transaction cost associated with                  11 the ingredient cost isn't the only types of fees                  12 that the PBM is charging the TPP.                  13 Q Would you agree that a TPP can agree to a                  14 transparent or pass-through pricing arrangement                  15 with the PBM if that's what they seek?                  16 A Yes. They can also agree to pay fees on                  17 top of the specific transaction price for a given                  18 product in order to pay the PBM for rendering                  19 other types of services.                  20 Q Right. So with a pass-through pricing                  21 arrangement, the PBM doesn't add a mark-up on the                  22 price of the drug, right?                  23 A That's my understanding --                  24 Q But --                  25 A -- of what it means to have transparent</p> <p style="text-align: right;">Page 127</p>	<p>1 between what the PBM charges a patient and a                  2 patient's TPP and what the PBM pays the pharmacy                  3 for dispensing a drug. This difference may vary                  4 depending on the drug or the drug's price. The                  5 differences tend to be more complicated than a                  6 simple flat fee per drug dispensed"?                  7 A Yes.                  8 Q Do you see that? So this refers to what                  9 we've been discussing, a spread pricing                  10 arrangement, right?                  11 A Yes.                  12 Q With spread pricing, isn't it possible                  13 that a PBM charges the TPP on a particular                  14 transaction less than what the PBM actually paid                  15 to the pharmacy for that specific transaction?                  16 A I'm sorry, can you restate the question?                  17 Q It's possible in a spread pricing                  18 arrangement that, for a particular transaction,                  19 the PBM actually charges the TPP less than what                  20 the PBM paid to the pharmacy?                  21 A I don't see exactly how that would work.                  22 Q So you don't believe that in a spread                  23 pricing arrangement, there could be no mark-up or                  24 even a negative mark-up for certain individual                  25 drug transactions over the course of, say, a full</p> <p style="text-align: right;">Page 129</p>

<p>1 year?</p> <p>2 A We're talking about a specific</p> <p>3 prescription. That was the hypothetical that you</p> <p>4 provided to me.</p> <p>5 Q Right. I'm asking, for a specific</p> <p>6 prescription, isn't it possible that there could</p> <p>7 be no mark-up, or even a negative spread, on a</p> <p>8 particular transaction under a spread pricing</p> <p>9 arrangement?</p> <p>10 A It's possible, but it's not typical.</p> <p>11 Q Isn't it possible for certain businesses</p> <p>12 to take a loss on certain products in order to</p> <p>13 acquire business where they gain profit on other</p> <p>14 products?</p> <p>15 A Yes, that's possible.</p> <p>16 Q Is it possible that PBMs have certain</p> <p>17 drugs that are loss leaders in order to acquire a</p> <p>18 TPP contract where, in fact, the PBM pays more to</p> <p>19 the pharmacy for the drug than what the PBM</p> <p>20 charges a TPP?</p> <p>21 A I actually typically think of pharmacies</p> <p>22 as being ones that might use certain drug as being</p> <p>23 loss leaders. I am not aware of PBMs using --</p> <p>24 transacting on specific products as loss leaders.</p> <p>25 Q Is it possible?</p> <p style="text-align: right;">Page 130</p>	<p>1 will guarantee the TPP an average discount off of</p> <p>2 AWP --</p> <p>3 THE REPORTER: I'm sorry. The way these</p> <p>4 generic effective rate guarantees will work, the</p> <p>5 PBM --</p> <p>6 MR. RENDELL: The TPP --</p> <p>7 THE REPORTER: -- will guarantee the</p> <p>8 TPP...</p> <p>9 BY MR. RENDELL:</p> <p>10 Q -- an average discount off of AWP in</p> <p>11 aggregate for all the generic drugs dispensed</p> <p>12 during a particular time period. Is that fair?</p> <p>13 A So as I understand it, these rate</p> <p>14 guarantees may be inclusive of certain drugs and</p> <p>15 certain time periods and are essentially a type of</p> <p>16 price guarantee over those drugs and those time</p> <p>17 periods.</p> <p>18 Q Is it possible that some guarantees</p> <p>19 include usual and customary transactions while</p> <p>20 other guarantees for other clients do not?</p> <p>21 A Do you mean -- can you restate the</p> <p>22 question?</p> <p>23 Q Sure. Is it possible that one PBM-to-TPP</p> <p>24 relationship may have a guarantee where usual and</p> <p>25 customary transactions factor into the guarantee</p> <p style="text-align: right;">Page 132</p>
<p>1 A It might be.</p> <p>2 Q From an economic perspective, would it be</p> <p>3 rational for a PBM to consider costs and profit in</p> <p>4 the aggregate rather than focusing only on</p> <p>5 individual transactions?</p> <p>6 MS. FEGAN: Objection to form.</p> <p>7 THE WITNESS: For what objective?</p> <p>8 BY MR. RENDELL:</p> <p>9 Q For a given TPP-to-PBM contractual</p> <p>10 relationship.</p> <p>11 A Can you restate the question, please?</p> <p>12 Q So considering one TPP-to-PBM contractual</p> <p>13 relationship, could it be economically rational</p> <p>14 for the PBM to focus on maximizing the aggregate</p> <p>15 profit in that relationship rather than focusing</p> <p>16 on profits for specific individual transactions?</p> <p>17 A Yes, that's possible. In a given time</p> <p>18 period.</p> <p>19 Q Right. And you understand, as you</p> <p>20 alluded to earlier, that PBM-to-TPP contracts may</p> <p>21 often contain aggregate annual guarantees related</p> <p>22 to generic drug pricing, right?</p> <p>23 A Yes.</p> <p>24 Q Generally, the way these generic</p> <p>25 effective rate guarantees work is that the PBM</p> <p style="text-align: right;">Page 131</p>	<p>1 while another PBM-to-TPP relationship may have an</p> <p>2 aggregate guarantee that ignores usual and</p> <p>3 customary transactions?</p> <p>4 A It's possible.</p> <p>5 Q Now, if a PBM does not meet the rate</p> <p>6 guarantee, the PBM will owe money to the TPP. Is</p> <p>7 that your understanding?</p> <p>8 A Yes. In aggregate, over time.</p> <p>9 Q Right. But it doesn't work the other way</p> <p>10 in the sense that if the PBM does better than the</p> <p>11 guarantee, the TPP doesn't owe money back to the</p> <p>12 TPP [sic], right?</p> <p>13 MS. FEGAN: Objection to form.</p> <p>14 THE WITNESS: I'm sorry, what do you mean</p> <p>15 by "does better than"?</p> <p>16 BY MR. RENDELL:</p> <p>17 Q If the PBM outperforms the guarantee, in</p> <p>18 other words, gives, in the aggregate, cheaper drug</p> <p>19 prices than what it guaranteed, the TPP doesn't</p> <p>20 owe money back to the PBM, right?</p> <p>21 A That's right.</p> <p>22 Q So from an economic perspective, isn't it</p> <p>23 rational for the PBM to try to meet the GR</p> <p>24 guarantee on an aggregate basis as closely as</p> <p>25 possible without exceeding it?</p> <p style="text-align: right;">Page 133</p>



<p>1 different health plan's agreement with a PBM?                  2 MS. FEGAN: Objection to form.                  3 THE WITNESS: That's not what I stated.                  4 BY MR. RENDELL:                  5 Q I understand. I'm asking, when you refer                  6 to the lowest possible price, are you referring                  7 only to prices available through point-of-sale                  8 discounts, membership card programs, or are you                  9 also including discounts negotiated by PBMs for                  10 specific clients?                  11 A Yeah. Thank you. The former.                  12 Q And going back to the issue of impact,                  13 are you aware how many class members may have had                  14 transactions adjudicated subject to U&amp;C -- let me                  15 start over. Sorry.                  16 Are you aware of how many class members                  17 may have been impacted without suffering an injury                  18 from the scheme?                  19 A No.                  20 Q Could it be 10 percent?                  21 A I have not done that calculation.                  22 Q Thank you. We can move on to page 22.                  23 A I have a follow-up, I'm sorry, to that,                  24 which is that I cannot identify plan members in                  25 the data that has been produced by CVS and</p> <p style="text-align: right;">Page 146</p>	<p>1 again, it's all -- all the data that was produced.                  2 There is data that was produced for me that was --                  3 that allows me to identify specific transactions                  4 for the three named plaintiffs, but I would need                  5 similar information in order to calculate -- in                  6 order to identify class members -- sorry, in order                  7 to identify and also enumerate the number of class                  8 members impacted by the scheme.                  9 Q Are you aware that that data was provided                  10 for certain states by Caremark?                  11 A I am not. Do you mean -- I'm sorry.                  12 Just to make sure that I understand that question,                  13 Do you mean that it was provided across the board                  14 nationwide?                  15 Q I'm asking whether you're aware whether                  16 Caremark produced all of its PBM data for specific                  17 states.                  18 MS. FEGAN: Objection to form.                  19 THE WITNESS: I'm not sure I totally -- I                  20 don't completely follow your response, but we can                  21 move on.                  22 BY MR. RENDELL:                  23 Q Well, are you aware whether Caremark                  24 produced PBM data for the State of Indiana?                  25 A I am not.</p> <p style="text-align: right;">Page 148</p>
<p>1 Caremark. But if that data was provided to me, I                  2 would be able to do that calculation.                  3 Q When you say that you cannot identify                  4 class members from the data produced by CVS, you                  5 mean pharmacy claims data. Is that fair?                  6 A That's right. So the claims data that                  7 was produced by CVS and Caremark does not include                  8 the name of the health plan.                  9 Q You also referred to data produced by                  10 Caremark. Are you saying that PBM data would not                  11 allow you to identify health plans either?                  12 MS. FEGAN: Objection to form.                  13 Mischaracterizes --                  14 THE WITNESS: That's not what I said.                  15 BY MR. RENDELL:                  16 Q So when you say data produced by Caremark                  17 did not allow you to identify the health plans,                  18 what did you mean by that statement?                  19 A I'm saying the data that has been                  20 produced by CVS in this specific matter does not                  21 allow me to identify all class members that might                  22 have been impacted by the scheme.                  23 Q So that statement doesn't necessarily                  24 apply to Caremark; is that right?                  25 A That's correct. And it's entirely -- but</p> <p style="text-align: right;">Page 147</p>	<p>1 Q Are you aware of whether MedImpact                  2 produced PBM data for the State of Indiana?                  3 A I am not.                  4 Q Could you please turn to page 22? And                  5 I'll direct your attention to paragraph 65. Do                  6 you see where you wrote, "Based on instructions                  7 from counsel, HSP prices should have been included                  8 in the calculation of U&amp;C prices for each at-issue                  9 drug"?                  10 A Yes.                  11 Q And then you continue, "In turn, this                  12 calculation should have impacted the prices the                  13 TPPs paid the PBMs for at-issue drugs."                  14 A Yes.                  15 Q Is that right? When you say HSP prices                  16 should have been included in the calculation of                  17 U&amp;C prices, do you mean that HSP prices should                  18 have been reported as the U&amp;C price?                  19 A Yes.                  20 Q And in developing your damages model, is                  21 it fair to say that you assumed for every                  22 transaction that you looked at that the HSP price                  23 should have been reported as the U&amp;C price for                  24 each at-issue drug?                  25 A Yes.</p> <p style="text-align: right;">Page 149</p>

<p>1 Q And then you also assumed that had the                  2 HSP price been reported as the U&amp;C price, that                  3 would have affected the price paid by every TPP in                  4 your data set. Is that fair?                  5 A For the at-issue drugs.                  6 Q Right. Thank you for clarifying.                  7 A In a given time period.                  8 Q So -- right. So just to clarify, during                  9 the class period, for each at-issue drug, you                  10 assumed that if the HSP price had been reported as                  11 the U&amp;C price, every class member would have been                  12 entitled to receive that HSP price as the U&amp;C                  13 price?                  14 A This is not a statement about                  15 entitlement. This is a statement about how to                  16 think about the correct calculated price per                  17 prescription.                  18 Q Well, in calculating the price, did you                  19 consider on a transaction-by-transaction basis                  20 whether the TPP associated with that transaction                  21 was or was not entitled to U&amp;C price?                  22 A So I assumed that they were entitled to                  23 U&amp;C prices. That's part of the class definition.                  24 Q Is that an assumption you made based on                  25 instructions from counsel or was it based on</p> <p style="text-align: right;">Page 150</p>	<p>1 again, calculated a price, and that was the price                  2 that ultimately got passed through to the TPP.                  3 Q Thank you. So in other words, is it fair                  4 to say you're not offering -- strike that.                  5 Is it fair to say you're not offering an                  6 opinion about what any of the formulaic contracted                  7 prices were, according to given contracts between                  8 PBMs and TPPs?                  9 A So, no. Instead, what I'm arguing is                  10 that, by revealed evidence, we can just assume                  11 that the prices paid reflect the arrangement that                  12 the TPP and the PBM made. And again, I don't need                  13 contracts in order to ascertain that because                  14 it's -- it's adjudicated in an algorithm by the                  15 computers of the pharmacies and the PBMs.                  16 Q So if the original -- so if you looked at                  17 a transaction and the original U&amp;C price as                  18 reported were already lower than what the TPP                  19 paid, would it be fair to assume that that TPP's                  20 formulaic contracted price did not include usual                  21 and customary price?                  22 A No. Because all I can say is what the --                  23 again, what the -- so again, I have pharmacy                  24 claims data. I don't have PBM data and I don't                  25 have TPP data. All I have is what the pharmacy</p> <p style="text-align: right;">Page 152</p>
<p>1 anything else?                  2 A Based on instructions from counsel.                  3 Q Are you offering an opinion that if HSP                  4 prices had been reported as U&amp;C prices, every                  5 single class member would have been entitled to                  6 those HSP prices as U&amp;C prices?                  7 A No. It's just an assumption in my model.                  8 Q Moving on to paragraph 66, do you see                  9 where you wrote -- and this is the second                  10 sentence -- "Actual TPP prices are given by the                  11 CVS claims data and can be assumed to be the                  12 formulaic contracted price"?                  13 A Yes.                  14 Q Do you mean that you assumed the price                  15 was correctly calculated by the PBM based on the                  16 formula that was being used at the time for the                  17 specific transaction?                  18 MS. FEGAN: Objection to form.                  19 BY MR. RENDELL:                  20 Q Actually, let me ask this way: What do                  21 you mean by assuming to be the formulaic                  22 contracted price?                  23 A Yes. So prices at a transaction level                  24 are calculated based on an algorithm. And -- so                  25 all I'm assuming here is that the algorithm,</p> <p style="text-align: right;">Page 151</p>	<p>1 was paid. But the pharmacy is paid as a function                  2 of their relationship with the PBM and not                  3 necessarily that of the TPP.                  4 Q So looking at the data that you analyzed,                  5 are you saying you don't know what the TPPs                  6 actually paid for the drugs in your calculation?                  7 A No. The TPP price, the actual price, is                  8 reflected in the claims data.                  9 Q Is that the price that the PBM paid to                  10 the pharmacy or the price that the TPP paid to the                  11 PBM for the drug?                  12 A The former.                  13 Q So looking at the CVS claims data, you                  14 don't know how much the TPP actually paid for any                  15 of the drugs in your analysis; is that right?                  16 A I can just assume that it is a reflection                  17 of that.                  18 Q When you say a reflection, do you mean                  19 that what the TPP paid might have been higher or                  20 it might have been lower or it might have been the                  21 same?                  22 A It was likely higher. Thank you.                  23 Q So you would assume that the TPP would                  24 likely pay more than what the PBM paid for a                  25 particular drug --</p> <p style="text-align: right;">Page 153</p>



<p>1 A That's right.                  2 Q -- is that right?                  3 A Because of the regime of spread pricing.                  4 Q But you would acknowledge that some TPPs                  5 have pass-through pricing, right?                  6 A They may have pass-through pricing for                  7 some drugs over some time periods. But again, if                  8 pass-through prices existed, they would be                  9 reflected in the actual transactions.                  10 Q On both the pharmacy side and the PBM                  11 side?                  12 A That's right.                  13 Q Now, in developing your damages model, is                  14 it fair to say you assumed that the U&amp;C price for                  15 the at-issue drugs should be equal to the HSP                  16 price regardless of quantity dispensed?                  17 A No.                  18 Q Did you prorate the HSP price based on                  19 whether it was a 90-day supply or a less than                  20 90-day supply?                  21 A No. I only included claims that were a                  22 90-day supply or less in my overcharge                  23 calculation.                  24 Q Understood. So looking only at claims of                  25 90 days or less, did you assume that the U&amp;C price</p> <p style="text-align: right;">Page 154</p>	<p>1 supply?                  2 A I did not do that type of proration for                  3 the 50 percent of claims where there was 90-day                  4 supply or less.                  5 Q Okay. And you set the U&amp;C -- strike                  6 that.                  7 You assumed the new U&amp;C price would be                  8 equal to the HSP price regardless of what had been                  9 in the U&amp;C field as reported at the time; is that                  10 right?                  11 A I'm not totally following. I'm sorry.                  12 Q Did you look at the originally reported                  13 U&amp;C price as part of your analysis?                  14 A No.                  15 Q So if the --                  16 A And that's because the TPP wouldn't                  17 necessarily see the U&amp;C price.                  18 Q I guess I'm confused by that. Isn't it                  19 your understanding that U&amp;C prices get reported                  20 all the way through the transaction?                  21 A No. That is not my understanding.                  22 Q So you're saying that the originally                  23 reported U&amp;C price would only go to the PBM?                  24 Is --                  25 A That's correct.</p> <p style="text-align: right;">Page 156</p>
<p>1 for those should have been the HSP price                  2 regardless of whether it was a 90-day supply or a                  3 30-day supply or a 15-day supply?                  4 A I think -- oh, I see what you mean. As I                  5 understand it, yes, I think we do calculate prices                  6 that reflect quantities supplied.                  7 Q So just to clarify, if you looked at a                  8 particular drug and the HSP price was 11.99 for a                  9 90-day supply, and then you looked at a different                  10 transaction where it was the same drug, but only a                  11 30-day supply was dispensed, did you set the HSP                  12 price to 11.99 or did you prorate it to the lower                  13 30-day supply?                  14 A So what I did was I took this in a                  15 step-wise fashion. So I took 90-day supplies                  16 alone and used the -- and swapped the actual price                  17 for the HSP price. And then, for the prices that                  18 were -- for the quantities that were lower, I did                  19 a separate transaction where I swapped the actual                  20 price for the HSP price.                  21 Q That's helpful. So in the separate --                  22 looking only at less than 90 days, was the price                  23 that you swapped in for the HSP the full HSP price                  24 for the 90-day supply or did you make it                  25 50 percent of the HSP price if it was a 45-day</p> <p style="text-align: right;">Page 155</p>	<p>1 Q -- that what you're saying?                  2 And did you vary your analysis at all                  3 based on what was in the originally reported U&amp;C                  4 field?                  5 A What do you mean by that?                  6 Q Well, as part of your damages                  7 calculation, did you factor in what had been                  8 originally reported as U&amp;C or not?                  9 A No.                  10 Q I'd like to move on. I think we can go                  11 forward to page 29. And I'll direct your                  12 attention to paragraph 76.                  13 A I'm sorry, what page?                  14 Q Page 29.                  15 A Great. Thank you.                  16 Q Paragraph 76. Do you see where you                  17 wrote, "Gaining access to the HSP price was, by                  18 definition, associated with payment of an annual                  19 membership fee. Therefore, the full price a cash                  20 payor faces for the first prescription they fill                  21 under the HSP is the annual membership plus the                  22 price for the particular drug"?                  23 A Yes.                  24 Q Because gaining access to the HSP price                  25 required payment of an annual membership fee, you</p> <p style="text-align: right;">Page 157</p>

<p>1 any of their predecessors as PBMs, right?</p> <p>2 A Yes.</p> <p>3 Q So a TPP that had a different PBM</p> <p>4 throughout the class period, other than these</p> <p>5 specific PBMs, would be excluded from the class,</p> <p>6 right?</p> <p>7 A That's my understanding.</p> <p>8 Q Because of that limitation, you excluded</p> <p>9 transactions with other PBMs from your damages</p> <p>10 calculation, right?</p> <p>11 A Yes.</p> <p>12 Q You only kept transactions where the PBM</p> <p>13 was Caremark, Express Scripts, Medco, OptumRx or</p> <p>14 MedImpact, right?</p> <p>15 A Through the Condor code, yes.</p> <p>16 THE REPORTER: I'm sorry?</p> <p>17 THE WITNESS: Yes.</p> <p>18 BY MR. RENDELL:</p> <p>19 Q And that was the Condor plan codes?</p> <p>20 A Yeah. So -- scratch that, actually.</p> <p>21 Just through the data that I have.</p> <p>22 Q Do you know whether Caremark, Express</p> <p>23 Scripts, Medco, OptumRx or MedImpact may</p> <p>24 adjudicate transactions where there is no health</p> <p>25 plan involved on the other side?</p> <p style="text-align: right;">Page 174</p>	<p>1 Q Now, you understand that the putative</p> <p>2 class member health plans must have paid for</p> <p>3 generic prescription drugs purchased from CVS that</p> <p>4 were included in the Health Savings Pass program,</p> <p>5 right?</p> <p>6 A Yes.</p> <p>7 Q So that's why you excluded from your</p> <p>8 calculation any transactions involving non-HSP</p> <p>9 drugs, right?</p> <p>10 A That's right.</p> <p>11 Q Then you also understand that the</p> <p>12 putative class member health plans must have paid</p> <p>13 for those drugs based on a formula containing</p> <p>14 usual and customary price, right?</p> <p>15 A Yes.</p> <p>16 Q Were you able to apply this limitation</p> <p>17 regarding payment on a formula containing usual</p> <p>18 and customary price in your damages calculation</p> <p>19 presented in your report?</p> <p>20 A No. But I reserve the right to do so at</p> <p>21 a later date when I have the data.</p> <p>22 Q So to be clear, you did not review</p> <p>23 contracts from across the putative class to see if</p> <p>24 their contractual pricing formula contained usual</p> <p>25 and customary price?</p> <p style="text-align: right;">Page 176</p>
<p>1 A I am not.</p> <p>2 Q Is it possible that there may be</p> <p>3 manufacturer programs where the PBM is</p> <p>4 adjudicating the transaction on behalf of the</p> <p>5 manufacturer and there is no health plan actually</p> <p>6 paying a share of the prescription drug?</p> <p>7 A Manufacturer of what, sir?</p> <p>8 Q Of pharmaceutical products.</p> <p>9 A I'm not aware of that, sir.</p> <p>10 Q Are you aware of whether there may be</p> <p>11 medical savings account programs where the</p> <p>12 transaction is adjudicated through the PBM, but</p> <p>13 the entire payment comes from either the patient</p> <p>14 at the point of sale or the medical savings</p> <p>15 account on the other end?</p> <p>16 A So medical savings accounts tend to be</p> <p>17 paid for by consumers. They're a type of savings</p> <p>18 account.</p> <p>19 Q Are you aware of whether medical savings</p> <p>20 accounts may be adjudicated through a PBM or not?</p> <p>21 A It's possible.</p> <p>22 Q And then you --</p> <p>23 A Wait. Hold on. I'm sorry. But usually</p> <p>24 people who have medical savings accounts are also</p> <p>25 insured.</p> <p style="text-align: right;">Page 175</p>	<p>1 A I don't need contracts to do so, sir.</p> <p>2 Q Why is that?</p> <p>3 A Because there's a lot of other evidence</p> <p>4 that could be used to provide that information.</p> <p>5 Q Such as what?</p> <p>6 A Computer algorithms that are used by the</p> <p>7 PBM.</p> <p>8 Q So you believe -- well, strike that.</p> <p>9 Did you review computer algorithms to</p> <p>10 determine whether they included or excluded usual</p> <p>11 and customary price?</p> <p>12 A Provide me the data and I'm more than</p> <p>13 happy to provide that information.</p> <p>14 Q Are you aware whether the computer</p> <p>15 algorithms that you refer to would be</p> <p>16 individualized to the specific TPP involved?</p> <p>17 MS. FEGAN: Objection to form.</p> <p>18 THE WITNESS: They might be.</p> <p>19 BY MR. RENDELL:</p> <p>20 Q Would you agree that one way you could</p> <p>21 determine whether the TPP-to-PBM agreement</p> <p>22 provides for a formula containing usual and</p> <p>23 customary price would be to look at the health</p> <p>24 plan's contract with its PBM?</p> <p>25 A It's one way, but there are many others</p> <p style="text-align: right;">Page 177</p>

<p>1 as well, as I had mentioned.  2 Q Well, you mentioned computer algorithms.  3 Are there other ways?  4 A There may be.  5 Q Sitting here today, are you aware of any  6 other ways?  7 A There could be other types of documents  8 that would be helpful.  9 Q Can you explain what type of documents  10 you'd be looking for?  11 A There could be other documents produced  12 in discovery that would be helpful for actually  13 assessing that exclusion.  14 Q But there's nothing specifically that  15 you're thinking of, sitting here right now. Is  16 that fair?  17 A No. But again, computer algorithms would  18 help here because we know that these adjudications  19 are occurring at a -- literally a momentary basis.  20 And so -- and most of them are likely being done  21 electronically.  22 Q As far as you know, is it fair to say  23 your damages calculation, as presented in your  24 report, may include transactions that were not  25 paid for based on a formula containing usual and</p> <p style="text-align: right;">Page 178</p>	<p>1 don't have the data to be able to assess that.  2 Q Could it be 5 percent of all the  3 transactions?  4 A I don't have the data to assess that and,  5 therefore, I don't feel comfortable speculating.  6 But again, the data is available. It's just a  7 question of it being provided to me.  8 Q Now, when you say the data is available  9 to determine whether the adjudication is based on  10 a formula containing usual and customary price,  11 what data are you referring to?  12 A Well, so I think of the data as being  13 different forms of evidence which could include  14 the computer algorithm that is adjudicating  15 payment between the PBM and the TPP. That could  16 also include contracts. It could include other  17 documents as well.  18 Q So when you say data, you're not  19 referring to the PBM data that might be provided,  20 right?  21 A It's inclusive of that, but it's more  22 general than that. My point is that it's  23 knowable.  24 Q And let me ask it more specifically to be  25 clear. Is it knowable just looking at PBM data?</p> <p style="text-align: right;">Page 180</p>
<p>1 customary price?  2 A So the -- I present several overcharge  3 estimates. And the overcharge estimates are  4 related to the specific TPPs. Plaintiffs, I  5 believe, are reflective of the existence of U&amp;C  6 contract "lower of" formulas.  7 Q Setting aside named plaintiffs, are you  8 aware whether your damages calculation for the 14  9 states, or the statistical extrapolation, whether  10 that may include transactions that were not paid  11 for based on a formula containing usual and  12 customary price?  13 A It's possible that they are inclusive of  14 other -- of claims that do not have that specific  15 formula applied at the point of sale or in the  16 adjudication on the back end.  17 Q Are you aware of how many transactions in  18 the data that you reviewed and for which you  19 calculated overcharges were paid for based on a  20 formula that did not include usual and customary  21 price?  22 A For the national estimates, right? The  23 14 states plus the --  24 Q Right.  25 A -- national inflated estimates? No, I</p> <p style="text-align: right;">Page 179</p>	<p>1 A I don't know what that means, sir. Can  2 you clarify?  3 Q If you had -- well, for the named  4 plaintiffs --  5 A Right.  6 Q -- were you able to determine whether  7 their pricing was based on a formula containing  8 usual and customary price by looking only at their  9 PBM claims data?  10 A It is inclusive of data that were  11 provided in addition to other types of data, which  12 include contracts and other documents.  13 Q To conclude that the named plaintiffs'  14 transactions were adjudicated according to a  15 formula containing usual and customary price, you  16 had to look at their contracts, right?  17 A I looked at their contracts. I looked at  18 other documents as well.  19 Q What other documents did you look at?  20 A They're -- all of the documents that are  21 contained in my report.  22 Q If -- strike that.  23 Does the PBM claims data that you  24 reviewed state whether a transaction is  25 adjudicated according to "lower of" U&amp;C logic or</p> <p style="text-align: right;">Page 181</p>

<p>1 not?</p> <p>2 A No. It only contains the amount that the</p> <p>3 TPP is required to pay.</p> <p>4 Q If a health plan paid for HSP drugs but</p> <p>5 that health plan did not have a formula containing</p> <p>6 usual and customary price, would you agree that</p> <p>7 the plan's payment would have been the same</p> <p>8 whether or not HSP was reported as the usual and</p> <p>9 customary price?</p> <p>10 A I don't know. I haven't thought about</p> <p>11 it.</p> <p>12 Q Returning to footnote 11 of your report,</p> <p>13 and continuing on to the exclusions, do you see</p> <p>14 where you wrote, "I understand that the following</p> <p>15 payors are excluded from the classes: 1, any</p> <p>16 governmental payors, including Medicare and</p> <p>17 Medicaid; 2, any health plans that served on</p> <p>18 Caremark's client advisory committee since</p> <p>19 January 1, 2008; and, 3, any health plans that</p> <p>20 have had parent, subsidiary or affiliate</p> <p>21 relationships with any pharmacy benefit manager at</p> <p>22 any time since January 1 of 2008"?</p> <p>23 A Yes.</p> <p>24 Q You relied in part on these exclusions in</p> <p>25 developing your damages model. Is that fair?</p> <p style="text-align: right;">Page 182</p>	<p>1 excluding all governmental payors from your</p> <p>2 damages calculation?</p> <p>3 A Within the limits of the data that I have</p> <p>4 available.</p> <p>5 Q Would you agree that a state government</p> <p>6 is a governmental payor?</p> <p>7 A Yes.</p> <p>8 Q Would you agree that a county government</p> <p>9 is a governmental payor?</p> <p>10 A Yes.</p> <p>11 Q Would you agree that a city government is</p> <p>12 a governmental payor?</p> <p>13 A Yes.</p> <p>14 Q Would you agree that a public school is a</p> <p>15 governmental payor?</p> <p>16 A I don't know. I haven't thought about</p> <p>17 that.</p> <p>18 Q If your damages calculations include</p> <p>19 transactions paid for by state governments, county</p> <p>20 governments, city governments, would you agree</p> <p>21 that you have not succeeded in excluding all</p> <p>22 governmental payors from your damages calculation?</p> <p>23 A Sure.</p> <p>24 Q How -- if you had the PBM data, how would</p> <p>25 you go about determining whether a given -- any</p> <p style="text-align: right;">Page 184</p>
<p>1 A The first one.</p> <p>2 Q So you attempted to included governmental</p> <p>3 payors, including Medicare and Medicaid, right?</p> <p>4 A Yes.</p> <p>5 Q And specifically you did that by</p> <p>6 excluding transactions where the data field</p> <p>7 AG_TYP_DCS contained a missing value or the value</p> <p>8 FEDERALLY FUNDED OTHER, Medicaid, Medicare or</p> <p>9 WORKERS COMP. Is that right?</p> <p>10 A Can you point me to where you're reading</p> <p>11 from, sir, because it's not --</p> <p>12 Q Oh, sure. That's --</p> <p>13 A It's not contained in --</p> <p>14 Q Yeah.</p> <p>15 A -- footnote 11.</p> <p>16 Q That's a good point. Page 25,</p> <p>17 paragraph 71.</p> <p>18 A Page 25, 71. Okay. No, footnote 71</p> <p>19 doesn't -- page 25, footnote 71?</p> <p>20 Q Paragraph 71.</p> <p>21 A Okay. Sorry.</p> <p>22 Q And just looking at the second to last</p> <p>23 sentence.</p> <p>24 A Yes, that's right.</p> <p>25 Q Do you believe that you succeeded in</p> <p style="text-align: right;">Page 183</p>	<p>1 given health plan was a governmental payor or not?</p> <p>2 A I'm assuming the PBM has that</p> <p>3 information.</p> <p>4 Q Are you assuming that the -- well, strike</p> <p>5 that, actually.</p> <p>6 In the PBM claims data that you reviewed,</p> <p>7 did it specify the entity type for each</p> <p>8 transaction?</p> <p>9 A The PBM data that I had was specific to</p> <p>10 the plaintiff TPPs.</p> <p>11 Q Well, did it have a field showing you</p> <p>12 whether the payor was a governmental entity or</p> <p>13 not?</p> <p>14 A It was just specific to the plaintiff</p> <p>15 TPPs.</p> <p>16 Q Can you think of any specific data field</p> <p>17 you might find in the PBM claims data that would</p> <p>18 allow you to filter out every governmental payor?</p> <p>19 A I haven't thought about it.</p> <p>20 Q Are you aware that --</p> <p>21 A Are you saying in addition to these that</p> <p>22 I've already filtered out?</p> <p>23 Q Correct.</p> <p>24 A Again, I expect those other payors to</p> <p>25 be -- or those other claims to be pretty small in</p> <p style="text-align: right;">Page 185</p>


<p>1 comparison to these, and I would have to think 2 about it.</p> <p>3 Q Are you aware whether state government 4 payors who are paying on behalf of state 5 employees -- are you aware whether those 6 transactions would appear in claims data as 7 employer transactions or as one of these types of 8 transactions you've referenced here?</p> <p>9 A I don't know.</p> <p>10 Q And then returning to footnote 11 on 11 page 5, I just want to ask -- strike that.</p> <p>12 Just confirm that you did not attempt to 13 exclude health plans that served on Caremark's 14 client advisory committee since January 1, 2008 15 from your damages calculation, right?</p> <p>16 A That's correct.</p> <p>17 Q Are you aware of what those health plans 18 might be?</p> <p>19 A I do not know who they are.</p> <p>20 Q Are you aware of how many health plans 21 may fall into that exclusion?</p> <p>22 A No.</p> <p>23 Q And then the third exclusion of health 24 plans with parents, subsidiary or affiliate 25 relationships with any pharmacy benefit manager at</p> <p style="text-align: right;">Page 186</p>	<p>1 what you're asking me to do is speculate. And 2 so -- nor have I been asked to do this in this 3 specific report.</p> <p>4 My opinion is that in order to 5 operationalize this specific exclusion, I need 6 data from the PBMs that would identify the plans, 7 and that would likely need to be paired with 8 additional evidence.</p> <p>9 Q So to be clear, you don't believe you 10 could do it based solely on PBM claims data?</p> <p>11 A I don't know.</p> <p>12 Q Do you have an expert opinion of the 13 definition of affiliate relationship in the class 14 definition?</p> <p>15 A So I don't have a legal opinion. Is that 16 what you're asking?</p> <p>17 Q No. Just if you have any expert opinion. 18 As an economist or as a professor who knows a 19 great deal about the health industry, do you have 20 any expert opinion on how you would define 21 affiliate relationship in this context?</p> <p>22 A So again, this is -- this paragraph is 23 paraphrasing the complaint. And my general 24 understanding of how this would be operationalized 25 is that the health plan is an owner or a -- or the</p> <p style="text-align: right;">Page 188</p>
<p>1 any time since January 1, 2008, you didn't filter 2 those out either from your damages calculation, 3 right?</p> <p>4 A I don't have health plan data in the data 5 that was provided to me. So I can't filter them 6 out.</p> <p>7 Q If you knew the names of the health plans 8 in the data, how would you go about determining 9 whether a particular health plan ever had a 10 parent, subsidiary or affiliate relationship with 11 any pharmacy benefit manager at any time since 12 January 1, 2008?</p> <p>13 A Again, I'm assuming there would be 14 probably a variety of different evidence that 15 would support inclusion or exclusion.</p> <p>16 Q Would it be found in the PBM claims data 17 itself?</p> <p>18 A It might be. And it might also entail 19 the use of other information.</p> <p>20 Q So do you believe that PBM claims data 21 includes a field that says whether a particular 22 payor is or is not affiliated with any other PBM 23 at any time since January of 2 -- sorry, 24 November 2008 -- January of 2008?</p> <p>25 A So again, I don't have the data. And so</p> <p style="text-align: right;">Page 187</p>	<p>1 subsidiary itself of a given PBM.</p> <p>2 Q Well, I guess that's why I'm specifically 3 asking about affiliate relationship. So would a 4 joint venture be an affiliate relationship?</p> <p>5 A Potentially.</p> <p>6 Q Would owning a significant but 7 non-majority share of a PBM constitute an 8 affiliate relationship?</p> <p>9 A Potentially.</p> <p>10 Q How would you go about determining that 11 for any given health plan?</p> <p>12 A Again, my impression -- or the way in 13 which I would generally approach this is to look 14 at evidence to support how to operationalize the 15 term "affiliate." And I would also likely rely on 16 counsel.</p> <p>17 MR. RENDELL: Okay. I think it's a good 18 time for a break.</p> <p>19 THE VIDEOGRAPHER: We are going off the 20 record. This is the end of media unit number 3. 21 The time is 2:33 p.m.</p> <p>22 (Whereupon, a short recess was taken.)</p> <p>23 THE VIDEOGRAPHER: We are back on the 24 record. This is the beginning of media unit 25 number 4. The time is 2:50 p.m.</p> <p style="text-align: right;">Page 189</p>



<p>1 Q In your damages calculation for named 2 plaintiffs, did you account for the effects of any 3 generic effective rate guarantees that they have? 4 A No. 5 Q Would you agree that having a generic 6 effective rate guarantee can affect the economic 7 relationship between a PBM and a TPP? 8 A It might. 9 Q Are you aware of how much the named 10 plaintiffs may have received in annual 11 reconciliation reports related to their generic 12 effective rate guarantees? 13 A I've seen some documents referencing it. 14 Q Have you ever calculated how factoring in 15 those reconciliation payments would affect your 16 numerical calculations in footnote 79 of your 17 report? 18 A No, I have not calculated -- I have not 19 done that calculation at this time. Again, I view 20 it as an offset, and it requires some thinking 21 because I would need to understand how those 22 specific drugs did or did not factor into the 23 generic reconciliation rate. 24 Q For the named plaintiffs, you had copies 25 of contracts between them and their PBMs, right?</p> <p style="text-align: right;">Page 234</p>	<p>1 actually operationalize that if required at all. 2 Q So at this time, you don't have a model 3 that would be able to do that. Is that fair? 4 A I don't have a method for doing that. It 5 doesn't mean that I can't come up with a method, 6 but I'd have to think through whether I have 7 enough data to do so and I have the right type of 8 data to do so, what types of assumptions I would 9 have to make, et cetera. 10 Q Now, I'd like to ask some more general 11 questions about your damages model for the 14 12 states. Did you exclude any transactions from 13 your damages calculation other than the exclusions 14 we've already discussed, including figure 2 and 15 the exclusion based on HSP enrollment fees? 16 A Can you be more specific? 17 Q Well, maybe -- let me direct your 18 attention to attachment D, footnote 6. 19 A Okay. Attachment D, footnote 6. 20 Q And footnote 6 indicates that your 21 exclusion for the HSP offset reduced the 59-plus 22 million claims down to 43,213,540 claims, right? 23 A Yeah, I'm with you. 24 Q After making exclusions down to this 25 43-plus million number, did you do any other</p> <p style="text-align: right;">Page 236</p>
<p>1 A Yes. 2 Q And you had access to all of their PBM 3 claim data, right? 4 A As I understand it. 5 Q Based on that information, could you 6 calculate the effect of their generic effective 7 rate offset or would you require more information? 8 A It's possible. I'd have to think about 9 it. 10 Q Are you aware whether the HSP drugs and 11 usual and customary transactions would factor into 12 the named plaintiffs' reconciliation payments or 13 not? 14 A Can you state the question, please? 15 Q Are you aware whether HSP drug 16 transactions, had they again adjudicated at U&amp;C 17 price, would factor into the named plaintiffs' 18 reconciliation payments? 19 A So again, at this stage of my estimation, 20 I haven't thought that hard about the generic 21 reconciliation rate, because we're talking about a 22 very small number of claims relative to the total 23 that are being -- that are actually eligible for 24 this overcharge calculation to begin with. And I 25 need to kind of think through how one would</p> <p style="text-align: right;">Page 235</p>	<p>1 exclusions to further limit this 43,213,540 2 number? 3 A No. 4 Q You did not exclude transactions based on 5 the fact that the associated health plan may have 6 known that the HSP price was not being reported as 7 U&amp;C price? 8 MS. FEGAN: Objection. Lack of 9 foundation. 10 You can answer. 11 THE WITNESS: Thank you. No, not at this 12 time. My understanding is that may occur in the 13 future or could potentially occur. 14 BY MR. RENDELL: 15 Q Did you exclude any transactions based on 16 the fact that the associated health plan as an 17 arbitration agreement in its PBM-to-TPP contract? 18 A No. 19 Q Did you exclude any transactions based on 20 the fact that the associated health plan has a 21 generic effective rate guarantee in its PBM-to-TPP 22 agreement? 23 A No, not at this time. As we've 24 discussed, those types of exclusions and 25 additional offsets would require some thinking.</p> <p style="text-align: right;">Page 237</p>



<p>1 Q In calculating damages -- excuse me.  2 Strike that.  3 In calculating offsets on a  4 transaction-by-transaction basis, you kept the  5 patient's portion of the payment fixed, right?  6 A Yes.  7 Q Are you aware that some patients may have  8 plans that require variable cost sharing; in other  9 words, a coinsurance, not a fixed copay?  10 A Yes.  11 Q Are you aware that your decision to treat  12 the patient share of the transaction as fixed  13 increases your calculated overcharge for every  14 transaction where the patient has a variable  15 coinsurance rather than a fixed copay?  16 A Does it?  17 Q Well, we can walk through an example, if  18 you'd like. I'm afraid it's going to be too  19 difficult to calculate, but would you agree that  20 if the original price for a drug is \$75 and the  21 patient has a 10 percent coinsurance, the  22 patient's original coinsurance will be \$7.50?  23 A Sure.  24 Q And if you change that total price from  25 \$75 to 11.99, the 10 percent coinsurance falls</p> <p style="text-align: right;">Page 238</p>	<p>1 Q The patient's share here was \$10, right?  2 A Yes.  3 Q And the PBM's share was \$35.78, right?  4 A Yes, I see that.  5 Q So the total payment for this transaction  6 was \$10 plus 35.78, or \$45.78 --  7 A Okay.  8 Q -- Is that fair to say?  9 A Yes. And are you representing that this  10 is a claim that was included in my calculation?  11 Q Yes. I'll represent that.  12 A Okay. In my overcharge calculation,  13 correct?  14 Q In your overcharge calculation, yes.  15 A Okay.  16 Q And to be clear, the overcharge  17 calculation at the end, that doesn't include your  18 HSP offset.  19 A Okay. That's helpful.  20 Q It's just your transaction-by-transaction  21 overcharge calculation.  22 Okay. So here you see that the \$45.78  23 amount, which, by the way, is in the sell price  24 amount column so, fortunately, we don't have to do  25 the math. It's SELL_PRC_AMT.</p> <p style="text-align: right;">Page 240</p>
<p>1 from \$7.50 to \$1.19, right?  2 A I mean, I'm not doing the math in my  3 head, but I agree that it would fall in some  4 amount.  5 Q It would fall; is that right?  6 A That's what you just represented,  7 correct.  8 Q And have you considered whether that  9 reduction in the patient's share of the  10 transaction would increase or decrease your  11 calculated overcharge amount?  12 A Not at this time.  13 Q I'd like to show you another transaction  14 example. This will be marked Exhibit 9.  15 (Conti Deposition Exhibit Number 9 was  16 marked for identification.)  17 BY MR. RENDELL:  18 Q Do you see this transaction bears the  19 Bates number DCVS-00333786270?  20 A Yes, I see that.  21 Q And do you see the U&amp;C price originally  22 reported on this transaction was \$60.59?  23 A I'm sorry, where do I see that?  24 Q The field charged U&amp;C price amount.  25 A Yes.</p> <p style="text-align: right;">Page 239</p>	<p>1 A I'm sorry what is that amount referring  2 to?  3 Q You see that the \$45.78 is the sum of \$10  4 plus the \$35.78 PBM payment.  5 A Yes.  6 Q Okay. And looking at this, you can see  7 that \$45.78 is less than the reported U&amp;C price  8 amount for this particular transaction, right?  9 A I'm sorry, where do I see the reported  10 U&amp;C amount?  11 Q The CHRGD_UC_PRC_AMT.  12 A I'm not following you. So the -- you're  13 saying -- you're representing that this is the  14 actual U&amp;C price?  15 Q This is the U&amp;C price as it was  16 reported --  17 A I'm with you.  18 Q -- at the time.  19 In conducting your damages analysis, did  20 you actually look at the U&amp;C price field?  21 A I looked at it, but it did not factor  22 into my calculation.  23 Q Right. Understood. Okay.  24 So looking at this now, you can see that  25 the total payment originally for this transaction</p> <p style="text-align: right;">Page 241</p>

<p>1 claims at this stage of your analysis as you 2 excluded [sic], right? 3 MS. FEGAN: I think you used "excluded" 4 twice. 5 THE WITNESS: Yeah, I think -- I don't 6 think that's right. 7 BY MR. RENDELL: 8 Q You excluded over three times as many 9 claims at this stage of your analysis as you 10 included at this stage of your analysis, right? 11 A Right. 12 Q Are you aware how many health plans may 13 have only had claims among the 262 million-plus 14 claims that you excluded? 15 A I can't do the calculation at the plan 16 level because I don't have the data to do it at 17 this point in time. But again, these PBMs are 18 transacting a billion dollars -- a billion claims 19 in a given day overall, nationwide. And so -- and 20 these are very commonly used drugs. 21 So again, my assessment is -- is that 22 most TPPs that would meet the definition of class 23 would likely have at least one. 24 Q Can you assign a statistical number or a 25 percentage likelihood to your likelihood estimate?</p> <p style="text-align: right;">Page 306</p>	<p>1 Q In other words, of these transactions -- 2 A Uh-huh. 3 Q -- you excluded more than you included. 4 A That's right. 5 Q And you did that at the stage of your 6 analysis where you were considering whether the 7 original price had been equal to or less than the 8 HSP price, right? 9 A Uh-huh. 10 MR. RENDELL: Nothing further at this 11 time. 12 THE WITNESS: Thank you. 13 MS. FEGAN: Thank you. 14 THE VIDEOGRAPHER: We are off the record 15 at 6:18 p.m., and this conclude today's testimony 16 given by Rena Conti. The total number of media 17 units used was six and will be retained by 18 Veritext Legal Solutions. 19 (Whereupon, at 6:18 p.m., the deposition 20 of RENA CONTI was concluded.) 21 22 23 24 25</p> <p style="text-align: right;">Page 308</p>
<p>1 A I could. I have not done that 2 calculation at this time. 3 Q Okay. And you say that these are very 4 common drugs, but looking at your TPP class claims 5 exclusion, isn't it a fair inference that they are 6 more commonly charged at or under the HSP price 7 than they are over the HSP price? 8 A I don't think you can make that 9 assessment at this stage. 10 Q Why not? 11 A Because again, these are claims that I am 12 including that meet multiple criteria, not just 13 one. 14 Q Well, of the 322-plus million class 15 claims that you looked at, more of them were 16 previously adjudicated at a price that was at or 17 below the HSP price than were adjudicated over the 18 HSP price, right? 19 A You mean over the HCP [sic] price -- 20 Q More -- 21 A More of them were adjudicated over. 22 Q More of them were adjudicated at or under 23 the HSP price than were adjudicated over the HSP 24 price. 25 A Okay.</p> <p style="text-align: right;">Page 307</p>	<p>1 CERTIFICATE OF NOTARY PUBLIC 2 I, Denise M. Brunet, the officer before 3 whom the foregoing deposition was taken, do hereby 4 certify that the witness whose testimony appears 5 in the foregoing deposition was sworn by me; that 6 the testimony of said witness was taken by me 7 stenographically and thereafter reduced to print 8 by means of computer-assisted transcription by me 9 to the best of my ability; that I am neither 10 counsel for, related to, nor employed by any of 11 the parties to this litigation and have no 12 interest, financial or otherwise, in the outcome 13 of this matter. 14 15  16 Denise M. Brunet 17 Notary Public in and for 18 The District of Columbia 19 20 My commission expires: 21 December 14, 2022 22 23 24 25</p> <p style="text-align: right;">Page 309</p>